

Dr. Ayush Srivastava-
Assistant Registrar
Nodal Officer-Training & Placement



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Ref: AKTU/UIIC/2020/318

30th Dec' 2020

To
Directors/Principals
Colleges affiliated/associated to Dr. APJ Abdul Kalam Technical University Lucknow, Uttar Pradesh

Subject: **Regarding company Gainsight Software Pvt. Ltd. hiring opportunity for B. Tech (CS/ IT) & M. Tech (CS/ IT) students of 2021 batch**

Dear Sir/Ma'am,

Please to inform you that as part of hiring process for B. Tech (CS/ IT) & M. Tech (CS/ IT) students of 2021 batch, company Gainsight Software Pvt. Ltd. wish to invite the students of AKTU affiliated colleges for this drive. Please find invitation and link for the participation of students as per the details attached herewith (Annexure A). You are requested to kindly go through and encourage the students for registration latest by **01-Jan-2021**.

ERP Link: erp.aktu.ac.in (**MANDATORY**)

If you have any concern, you are requested to feel free to write at tnp.aktu@aktu.ac.in

With warm regards,

(Dr. Ayush Srivastava)
Assistant Registrar
Nodal Officer – Training & Placement

Copy to:

1. Registrar, AKTU, Lucknow
2. Finance Officer, AKTU, Lucknow
3. Controller of Examination, AKTU, Lucknow
4. Dean Student Welfare, AKTU, Lucknow
5. Media Prabhari, AKTU, Lucknow
6. Technical Officer, AKTU, Lucknow
7. In-charge Placements, AKTU, Lucknow
8. Staff Officer, Hon'ble Vice Chancellor for kind information

(Dr. Ayush Srivastava)

Campus Placements 2020	
Job Notification Form	
COMPANY OVERVIEW	
Name of the Company	Gainsight Software Pvt. Ltd.
Website / Other source of Information	https://www.gainsight.com/
Company Type	Software
Brief write-up on the Company (50 to 75 words)	<p>Gainsight is a fast growing tech company revolutionizing Customer Success for businesses. The Customer Success company helps businesses grow faster by reducing churn, increasing up sell, and driving customer advocacy. Gainsight provides a complete, end-to-end Customer Success solution through its services and technology. The industry-leading platform helps companies manage customer's relationships effectively, track customer health and transform the way organizations orient around the Customer. Gainsight is the platform of choice for many leading companies like Box, Adobe and Workday.</p> <p>The company has been recognized as one of the top 50 mid-size companies in India by 'Great Place To Work' and top 100 private cloud companies in the world by Forbes, one of the fastest growing private companies in America by Inc. Magazine, and as one of 20 Great Workplaces in Tech by Fortune Magazine. Gainsight's CEO, Nick Mehta, has been recognized as one of the Top SaaS CEOs in America. The company has offices in Hyderabad, Bengaluru, California, Phoenix, St. Louis, London and Tel Aviv.</p> <ul style="list-style-type: none"> As an Associate Engineer you will work as part of engineering teams to code and collaborate in building a world class product.
JOB PROFILE	
Job Designation	Associate Software Engineer
Job Description	<ul style="list-style-type: none"> Good with Data structures and algorithms Good programming skills
Place of Posting	Bengaluru/Hyderabad
Key Responsibilities:	Same as JD
Type of Placement	Full Time
SALARY DETAILS	
Cost to Company (CTC)	<ul style="list-style-type: none"> Overall CTC: ₹13,00,000.00 Fixed CTC: ₹9,00,000.00 Joining Bonus: ₹2,00,000.00 Retention Bonus: ₹2,00,000.00
Training Period	NA
Salary / stipend paid during training	NA

Bond or Service Contract (If Yes, give details)	NA
SELECTION PROCESS	
Shortlist from Resumes	Yes
Written Test (Technical / Aptitude)	Yes
Group Discussion	No
Personal Interview	Yes What do we evaluate in interviews: <ul style="list-style-type: none"> ● Algorithms ● Data Structures ● Problem Solving ● OOPS ● Database
Minimum Number of Offers You intend to make	4
Eligible Department and Program	B. Tech (CS/ IT) & M. Tech (CS/ IT) of 2021 passing out students
Specific Eligibility requirement (Please mention)	<ul style="list-style-type: none"> ● Strong Academics prefer Computer Science graduates ● Java development with strong knowledge in data structures, algorithms, design patterns and OOP / OOAD principles ● Experience with Spring/Maven/Jersey and building REST APIs is desirable ● Experience in building web applications using Javascript is desirable ● Experience in design/development of scalable SaaS products is a strong plus ● Experience with integrating multiple applications and/or ETL tools is good to have
Date & Time of the Drive	January 3rd week in 2021 (Tentative)
Venue	Virtual
Expected Joining (dd/mm/yyyy)	01-07-2021 - can be advanced by couple of weeks depending on the business needs