

Dr. Ayush Srivastava  
Assistant Registrar  
Nodal Officer-Training & Placement



Dr. A. P. J. Abdul Kalam Technical University  
Lucknow, Uttar Pradesh  
Sector-11, Jankipuram Extension, Lucknow  
E-mail: ayush@aktu.ac.in

Ref: AKTU/UIIC/2021/444

10<sup>th</sup> June 2021

To  
The Directors/Principals  
Colleges affiliated/associated to Dr. APJ Abdul Kalam Technical University  
Lucknow, Uttar Pradesh

**Subject: Result declaration of “BrightCHAMPS Tech Private Limited” for Batch 2020**

Dear Sir/Ma’am,

Please refer to circular No. AKTU/UIIC/2021/420 (Annexure-I) dated 17<sup>th</sup> May, 2021 and in continuation this to inform you that 2 students are selected in **BrightCHAMPS Tech Private Limited** from batch 2020.

Please refer below the result:

ROLL NO	NAME	COLLEGE NAME	NUMBER OF STUDENTS	BRANCH	BATCH
1702710502	PRAGYA PANDEY	(027) AJAY KUMAR GARG ENGG. COLLEGE, GHAZIABAD	1	CSE	2020
1616421017	ASHUTOSH PANDEY	(164) PRANVEER SINGH INSTITUTE OF TECHNOLOGY, KANPUR	1	EEE	2020

**\* Company reserves the right to last minute modification in the final list post background verification**

With warm regards,

(Dr. Ayush Srivastava)  
Assistant Registrar  
Nodal Officer – Training & Placement

**Copy to:**

1. Registrar, AKTU, Lucknow
2. Finance Officer, AKTU, Lucknow
3. Controller of Examination, AKTU, Lucknow
4. Dean Student Welfare, AKTU, Lucknow
5. Media Prabhari, AKTU, Lucknow
6. Technical Officer, AKTU, Lucknow
7. In-charge Placement, AKTU, Lucknow
8. Staff Officer, Hon’ble Vice Chancellor for kind information

(Dr. Ayush Srivastava)

## Annexure I

**Dr. Ayush Srivastava**  
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Sector-11, Jankipuram Extension, Lucknow  
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Ref:AKTU/UIIC/2021/420

17<sup>th</sup> May, 2021

To,

The Directors/Principals,  
Colleges affiliated/associated to Dr. APJ Abdul Kalam Technical University  
Lucknow, Uttar Pradesh

**Subject: Regarding "BrightCHAMPS" hiring opportunity all Graduates and Post Graduate students of 2020 and 2021 passed out/ passing out batch**

Dear Sir/Ma'am,

Please to inform you that as part of hiring process for all **Graduates and Post Graduates of 2020 and 2021 passed out/ passing batch**, company "**BrightCHAMPS Tech Private Limited**" wish to invite the students of AKTU affiliated colleges for this drive. Please find invitation and link for the participation of students as per the details attached herewith in (Annexure- A). You are requested to kindly go through and encourage the students for registration latest by **19<sup>th</sup> May, 2021**.

**ERP Link: erp.aktu.ac.in ( Mandatory )**

If you have any concern, you are requested to feel free to write at [tnp.aktu@aktu.ac.in](mailto:tnp.aktu@aktu.ac.in)

With warm regards,

(Dr. Ayush Srivastava)  
Assistant Registrar  
Nodal Officer – Training & Placement

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(Dr. Ayush Srivastava)

<b>Campus Placements 2021</b>	
<b>Job Notification Form</b>	
<b>COMPANY OVERVIEW</b>	
Name of the Company	BrightCHAMPS Tech Private Limited
Website / Other source of Information	www.brightchamps.com
Company Type	EDtech
Brief write-up on the Company (50 to 75 words)	BrightCHAMPS is India's first company focused on holistic technology development for the child. At BrightCHAMPS, we are creating next generation technology leaders who will create the best solutions for the impending problems of the future. Our teachers and curriculum-designers are the flag-bearers of our approach to revolutionise the education system making it unique, immersive and holistic for the kinds, sparking curiosity and thirst for learning and doing. They constantly strive to bring out the genius in every kid. The curriculum is conceptualised and designed by the best minds from top tier institutes, like IITs and IIMs.
<b>JOB PROFILE</b>	
Job Designation	<p style="text-align: center;"><b>1. Sales Manager</b> <b>2. Associate Sales Manager</b></p>
Job Description	<ul style="list-style-type: none"> <li>• Initiating communication with parents whose kids have completed Demo with Bright CHAMPS.</li> <li>• Rigorously following up the leads via a variety of channels like Phone calls, SMS, WhatsApp, emails etc.</li> <li>• Extensively communicating the curriculum and other USPs of the product (profiles of our champion teachers for example) Achieve realistically set weekly targets in a performance centric, competitive environment.</li> </ul> <p><b>Who are we looking for?</b></p> <ul style="list-style-type: none"> <li>• Someone with exceptional communication skills, adept at striking conversations &amp; building rapport, essentially someone who can charm their way</li> </ul>

	<p>through the pitch.</p> <ul style="list-style-type: none"> <li>• Result driven go-getter who thrives in a performance driven environment</li> <li>• Highly ambitious individual who rises up to challenging targets.</li> <li>• Quick learner who can understand the product in &amp; out within a couple of days</li> </ul>
Place of Posting	WFH/ REMOTE WORK
Key Responsibilities:	Sales
Type of Placement	
<b>SALARY</b>	
Cost to Company (CTC)	<b>3 LPA to 9 LPA depending on experience and performance) exceptionally high performance linked rewards (Up to 1 Lac per month) Assistant Sales Manager : 2.40 LPA to 3.60 LPA</b>
Training Period	NA
Salary / stipend paid during training	NA
Bond or Service Contract (If Yes, give details)	NA
<b>SELECTION PROCESS</b>	
Shortlist from Resumes	YES
Written Test (Technical / Aptitude)	NA
Group Discussion	NA
Personal Interview	YES
Minimum Number of Offers You intend to make	20
Eligible Department and Program	2021 ,2020, (Bachelors & Masters)
Specific Eligibility requirement (Please mention)	<b>MBA, BBA, B. Tech, M. Tech, BCA, MCA, BE, ME or from any other different streams with 12th pass as a minimum requirement.</b> ● Actively hiring freshers.
Date & Time of the Drive	21 <sup>st</sup> May (Tentatively)
Venue	Online
Expected Joining (dd/mm/yyyy)	Immediately