

Dr. Ayush Srivastava
Assistant Registrar
Nodal Officer-Training & Placement



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Ref: AKTU/UIIC/2021/455

25th June, 2021

To

The Directors/Principals
Colleges affiliated/associated to Dr. APJ Abdul Kalam Technical University
Lucknow, Uttar Pradesh

Subject: Regarding “Regalo Kitchens” hiring opportunity for MBA/PGDM from 2018,2019 & 2020 pass out batch.

Dear Sir/Ma’am,

Please to inform you that as part of hiring process for MBA/PGDM from 2018, 2019 & 2020 pass out batch. Company “**Regalo Kitchens**” wish to invite the students of AKTU affiliated colleges for this drive. Please find invitation and link for the participation of students as per the details attached herewith in (Annexure- A). You are requested to kindly go through and encourage the students for registration latest by **27th June-2021**.

ERP Link: erp.aktu.ac.in (**mandatory**)

Kindly register here - <https://bit.ly/3h2H2GE> (**Mandatory**)

If you have any concern, you are requested to feel free to write at tnp.aktu@aktu.ac.in

With warm regards,

(Dr. Ayush Srivastava)

Assistant Registrar
Nodal Officer – Training & Placement

Copy to:

1. Registrar, AKTU, Lucknow
2. Finance Officer, AKTU, Lucknow
3. Controller of Examination, AKTU, Lucknow
4. Dean Student Welfare, AKTU, Lucknow
5. Media Prabhari, AKTU, Lucknow
6. Technical Officer, AKTU, Lucknow
7. In-charge Placements, AKTU, Lucknow
8. Staff Officer, Hon’ble Vice Chancellor for kind information

(Dr. Ayush Srivastava)

Annexure- A

Campus Placements 2021	
Job Notification Form	
COMPANY OVERVIEW	
Name of the Company	Regalo Kitchens
Website / Other source of Information	www.regalokitchens.com
Company Type	Manufacturing
Brief write-up on the Company (50 to 75 words)	<p>We're kitchen and Wardrobe specialist who develops, manufactures and sells various kinds of kitchen & Wardrobe solutions to ideally suit the varying modern-day needs of home owners. We inspire lives through our products that blend creativity and functionality.</p> <p>Our range is designed to meet the Indian lifestyles and living standard. We translate designs into solid woodwork. We are equipped with the latest technology and has picked the finest and best machinery to make kitchens of culinary delight.</p> <p>Our market network consists of Interior designers, architects, builder, contractors etc.</p>
JOB PROFILE	
Job Designation	Business Development Executive
Job Description	<ul style="list-style-type: none"> • Must be fluent in English. • Should have good analytical & problem solving skill • Makes necessary phone calls and meetings to help sales. • Demonstrates products and services as deemed necessary by clients and management. • Manage the orders from clients and take follow up with all concerned departments. • Research and build relationships with new clients. • Interaction with Market Network of Builders, Contractors, Interior Designers and Architects and developing the same.
Place of Posting	Delhi NCR, Chandigarh, Jaipur (Please mention location preference)
Key Responsibilities:	Sales & Marketing
Type of Placement	Full Time

SALARY	
Cost to Company (CTC)	4 LPA to 10 LPA
Training Period	YES
Salary / stipend paid during training	Salary will start from the very 1 st day of joining
Bond or Service Contract (If Yes, give details)	NA
SELECTION PROCESS	
Shortlist from Resumes	NA
Written Test (Technical / Aptitude)	1 st round (aptitude test)
Group Discussion	NA
Personal Interview	HR round followed by a final round
Minimum Number of Offers You intend to make	200
Eligible Department and Program	MBA/PGDM
Specific Eligibility requirement (Please mention)	0- 2 years of experience, should have own vehicle.
Date & Time of the Drive	ON Campus (As discussed)
Venue	NA
Expected Joining (dd/mm/yyyy)	ASAP